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NOTICE – Items in this issue will be listed online weekly and printed monthly.

CANADIAN NATIONAL RAILWAY CO

Annual Report

Consolidated Income Statement, Years Ended Dec. 31

(Can\$Millions):

	2017	2016 (revised)	2015 (revised)
Revenues	13,041	12,037	12,611
Labor & fringe benefits	(2,221)	(2,119)	(2,406)
Purchased services & material	(1,769)	(1,592)	(1,729)
Fuel	(1,362)	(1,051)	(1,285)
Depreciation & amortization	(1,281)	(1,225)	(1,158)
Equipment rents	(418)	(375)	(373)
Casualty & other expenses	(432)	(363)	(394)
Total operating expenses	(7,483)	(6,725)	(7,345)
Operating income	5,558	5,312	5,266
Interest expense	(481)	(480)	(439)
Gain on disposal of property .....	...	76	...
Gain on disposal of land	22	17	52
Other income - other	(10)	2	(5)
Other income	12	95	47
Income before income taxes	5,089	4,927	4,874
Income tax expense (recovery)	395	(1,287)	(1,336)
Net income	5,484	3,640	3,538
Weighted average shares outstanding - basic	754	776	801
Weighted average shares outstanding - diluted	757	779	805
Year end number of common shares outstanding	743	762	787
Basic earnings per share	Can\$7.28	Can\$4.69	Can\$4.42
Diluted earnings per share	Can\$7.24	Can\$4.67	Can\$4.39
Total number of employees	23,945	22,249	23,172

As is

Consolidated Balance Sheet, Years Ended Dec. 31

(Can\$Millions):

	2017	2016 (revised)
Cash & cash equivalents	70	176
Restricted cash & cash equivalents	483	496
Freight	828	752
Non-freight	172	151
Gross accounts receivable	1,000	903
Allowance for doubtful accounts	(16)	(28)
Accounts receivable	984	875
Material & supplies	424	363
Total current assets	2,190	2,107
Properties, cost	46,869	46,167
Less: total accumulated depreciation	(12,680)	(12,412)
Properties	34,189	33,755

Pension asset	994	907
Deferred costs	61	73
Investment	73	68
Intangible assets	62	67
Long-term receivables	26	33
Other long-term assets	34	47
Intangible & other assets	256	288
Total assets	37,629	37,057
Trade payables	738	484
Payroll-related accruals	388	327
Accrued charges	144	141
Accrued interest	126	129
Income & other taxes	201	122
Personal injury & other claims provisions	65	76
Environmental provisions	57	50
Stork-based compensation liability	7	45
Other postretirement benefits liability	17	18
Other accounts payable & other liabilities	160	127
Current portion of long-term debt	2,080	1,489
Total current liabilities	3,983	3,008
Deferred income taxes	6,953	8,473
Other liabilities & deferred credits	590	593
Pension & other post-employment benefits	699	694
Canadian National series-Notes	8,075	8,686
Canadian National series-Debentures	817	873
Canadian National series-Convertible Reset Securities PURSSM	314	336
Illinois Central series-debentures	157	168
BC Rail series-subordinated notes	842	842
Total notes & debentures	10,205	10,905
Commercial paper	955	605
Accounts receivable securitization	421	...
Capital lease obligations	158	344
Total debt, gross	11,739	11,854
Net unamortized discount & debt issuance costs	(911)	(917)
Total debt	10,828	10,937
Less: Current portion of long-term debt	(2,080)	(1,489)
Long-term debt	8,748	9,448
Common shares	3,780	3,730
Common shares in share trusts	(168)	(137)
Additional paid-in capital	242	364
Accumulated other comprehensive income (loss)	(2,784)	(2,358)
Retained earnings	15,586	13,242
Total shareholders' equity	16,656	14,841
Total liabilities & shareholders' equity	37,629	37,057

Recent Dividends:

1. Canadian National Railway Co common.

No dividends paid.

Annual Dividends:

1. Canadian National Railway Co common.

No dividends paid.

NORFOLK SOUTHERN CORP.

Annual Report

Consolidated Income Statement, Years Ended Dec. 31

(\$000):

	2017	2016	2015 (revised)
Railway operating revenues	10,551,000	9,888,000	10,511,000
Compensation & benefits expense	2,915,000	2,743,000	2,911,000
Purchased services & rents expenses	1,414,000	1,548,000	1,752,000
Fuel expenses	840,000	698,000	934,000
Depreciation expense	1,055,000	1,026,000	1,054,000
Materials & other railway operating expenses	741,000	799,000	976,000
Total railway operating expenses	6,965,000	6,814,000	7,627,000
Income from railway operations	3,586,000	3,074,000	2,884,000
Rental income	87,000	93,000	80,000
Corporate-owned life insurance - net	33,000	20,000	(1,000)
Royalties from coal	19,000	10,000	19,000
Interest income	13,000	10,000	8,000
Gains & losses from sale of properties	13,000	9,000	55,000
External advisor costs .....	...	20,000	8,000
Nonoperating depletion & depreciation	4,000	4,000	5,000
Taxes on nonoperating property	11,000	11,000	10,000
Charitable contributions	15,000	9,000	9,000
Other interest income (expense) - net (excluding debt exchange fees)	(17,000)	(6,000)	(4,000)
Other expenses	26,000	21,000	22,000
Interest expense on debt	550,000	563,000	545,000
Income before income taxes	3,128,000	2,582,000	2,442,000
Current federal income taxes	500,000	612,000	505,000
Current state income taxes	83,000	75,000	61,000
Total current income taxes	583,000	687,000	566,000
Deferred federal income taxes	(2,924,000)	206,000	292,000
Deferred state income taxes (benefit)	65,000	21,000	28,000
Total deferred income taxes	(2,859,000)	227,000	320,000
Provision for			

income taxes	(2,276,000)	914,000	886,000
Net income	5,404,000	1,668,000	1,556,000
Dividend equivalent payments	4,000	5,000	6,000
Income available to common stockholders	5,400,000	1,663,000	1,550,000
Weighted average shares outstanding - basic	287,900	293,900	301,900
Weighted average shares outstanding - diluted	290,300	296,000	304,400
Year end shares outstanding	284,157	290,418	297,795
Net income (loss) per share - basic	\$18.76	\$5.66	\$5.13
Net income (loss) per share - diluted	\$18.61	\$5.62	\$5.10
Dividends per common share	\$2.44	\$2.36	\$2.36
Total number of employees	27,110	28,044	30,456
Number of common stockholders	25,737	27,288	28,443

Reclassified to conform with 2016 presentation; As is; Average

Consolidated Balance Sheet, Years Ended Dec. 31 (\$000):

	2017	2016
Cash & cash equivalents	690,000	956,000
Accounts receivable, gross	962,000	949,000
Allowance for doubtful accounts	7,000	4,000
Accounts receivable, net	955,000	945,000
Materials & supplies	222,000	257,000
Other current assets	282,000	133,000
Total current assets	2,149,000	2,291,000
Investment in Conrail Inc.	1,293,000	1,199,000
Investment in TTX Company	629,000	471,000
Investment in Meridian Speedway LLC	272,000	274,000
Investment in Pam Am Southern LLC	154,000	155,000
Other equity method investments	77,000	77,000
Company-owned life insurance at net cash surrender value	530,000	485,000
Other investments	26,000	116,000
Total long-term investments	2,981,000	2,777,000
Land	2,342,000	2,330,000
Railway property: roadway	28,648,000	27,962,000
Railway property: equipment	10,775,000	10,721,000
Other property	474,000	475,000
Total properties	42,239,000	41,488,000
Less: accumulated depreciation	11,909,000	11,737,000
Properties less accumulated depreciation	30,330,000	29,751,000
Other assets	251,000	73,000
Total assets	35,711,000	34,892,000
Accounts & wages payable	822,000	650,000
Casualty & other claims	187,000	192,000
Due to Conrail Inc. ("Conrail")	146,000	129,000
Vacation liability	133,000	134,000
Other accounts payable	113,000	110,000
Short-term debt	100,000	100,000
Income & other taxes	211,000	245,000
Interest payable	115,000	119,000
Pension benefit obligations	17,000	16,000
Other current liabilities	101,000	94,000
Current maturities of long-term debt	600,000	550,000
Total current liabilities	2,545,000	2,339,000
Notes & debentures	10,582,000	10,496,000
Securitization borrowings & capital leases	102,000	202,000

Discounts, premiums & debt issuance costs	(848,000)	(486,000)
Less current maturities & short-term debt	(700,000)	(650,000)
Long-term debt	9,136,000	9,562,000
Net other postretirement benefit obligations	309,000	346,000
Net pension benefit obligations	296,000	333,000
Long-term advances from Conrail	280,000	280,000
Casualty & other claims	179,000	178,000
Deferred compensation	113,000	112,000
Other liabilities	170,000	193,000
Deferred income taxes	6,324,000	9,140,000
Total liabilities	19,352,000	22,483,000
Common stock	285,000	292,000
Additional paid-in capital	2,254,000	2,179,000
Pension & other postretirement liabilities	(300,000)	(414,000)
Other comprehensive income (loss) of equity investees	(56,000)	(73,000)
Accumulated other comprehensive income (loss)	(356,000)	(487,000)
Retained income	14,176,000	10,425,000
Total stockholders' equity	16,359,000	12,409,000

Recent Dividends:

1. Norfolk Southern Corp. common.

ExDate	Amt	Declared	Record	Payable
02/04/2015	0.59	01/23/2015	02/06/2015	03/10/2015
05/06/2015	0.59	04/28/2015	05/08/2015	06/10/2015
08/05/2015	0.59	07/24/2015	08/07/2015	09/10/2015
11/04/2015	0.59	10/27/2015	11/06/2015	12/10/2015
02/03/2016	0.59	01/26/2016	02/05/2016	03/10/2016
05/04/2016	0.59	04/19/2016	05/06/2016	06/10/2016
08/04/2016	0.59	07/29/2016	08/08/2016	09/10/2016
11/02/2016	0.59	10/25/2016	11/04/2016	12/10/2016
02/01/2017	0.61	01/24/2017	02/03/2017	03/10/2017
05/03/2017	0.61	04/25/2017	05/05/2017	06/10/2017
08/03/2017	0.61	07/28/2017	08/07/2017	09/11/2017
11/02/2017	0.61	10/24/2017	11/03/2017	12/11/2017

Annual Dividends:

1. Norfolk Southern Corp. common.

2015	2.36	2016	2.36	2017	2.44
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SOUTHWEST AIRLINES CO Annual Report

Consolidated Income Statement, Years Ended Dec. 31 (\$000):

	2017	2016	2015
Passenger revenues	19,141,000	18,594,000	18,299,000
Freight revenues	173,000	171,000	179,000
Special revenue adjustment	...	...	172,000
Other revenues	1,857,000	1,660,000	1,170,000
Total operating revenues	21,171,000	20,425,000	19,820,000
Salaries, wages & benefits	7,319,000	6,798,000	6,383,000
Fuel & oil	3,940,000	3,647,000	3,616,000
Maintenance materials & repairs	1,001,000	1,045,000	1,005,000
Aircraft rentals	198,000	229,000	238,000
Landing fees & other rentals	1,292,000	1,211,000	1,166,000
Depreciation & amortization	1,218,000	1,221,000	1,015,000
Acquisition & integration	...	...	39,000
Other operating expenses	2,688,000	2,514,000	2,242,000
Total operating			

expenses	17,656,000	16,665,000	15,704,000
Operating income	3,515,000	3,760,000	4,116,000
Interest expense	114,000	122,000	121,000
Capitalized interest	49,000	47,000	31,000
Interest income	35,000	24,000	9,000
Other gains (losses), net	(234,000)	(162,000)	(556,000)
Total other expenses (income)	(264,000)	(213,000)	(637,000)
Income before income taxes	3,251,000	3,547,000	3,479,000
Federal income taxes (benefit) - current	904,000	778,000	1,292,000
State income taxes (benefit) - current	72,000	69,000	114,000
Total current taxes (benefit)	976,000	847,000	1,406,000
Federal income taxes - deferred	192,000	426,000	(97,000)
State income taxes (benefit) - deferred	5,000	30,000	(11,000)
Change in federal statutory tax rate	(1,410,000)	...	...
Total deferred taxes	(1,213,000)	456,000	(108,000)
Provision for income taxes	(237,000)	1,303,000	1,298,000
Net income	3,488,000	2,244,000	2,181,000
Weighted average shares outstanding - basic	601,000	627,000	661,000
Weighted average shares outstanding - diluted	603,000	633,000	669,000
Year end shares outstanding	588,551	615,161	647,602
Net income per share - basic	\$5.80	\$3.58	\$3.30
Net income per share - diluted	\$5.79	\$3.55	\$3.27
Cash dividends declared per common share	\$0.47	\$0.38	\$0.28
Number of full time employees	56,100	53,500	49,583
Total number of employees	56,100	53,500	49,583
Number of common stockholders	12,531	12,850	13,518

As is; Approximately; Full-time equivalent employees; As of February 5, 2018; As of February 3, 2017; As of January 29, 2016

Consolidated Balance Sheet, Years Ended Dec. 31 (\$000):

	2017	2016
Cash & cash equivalents	1,495,000	1,680,000
Short-term investments	1,778,000	1,625,000
Accounts & other receivables	662,000	546,000
Inventories of parts & supplies, at cost	420,000	337,000
Prepaid expenses & other current assets	460,000	310,000
Total current assets	4,815,000	4,498,000
Flight equipment	21,368,000	20,275,000
Ground property & equipment	4,399,000	3,779,000
Deposits on flight equipment purchase contracts	919,000	1,190,000
Assets constructed for others	1,543,000	1,220,000
Property & equipment, at cost	28,229,000	26,464,000
Less allowance for depreciation & amortization	9,690,000	9,420,000
Property & equipment, net	18,539,000	17,044,000

Goodwill	970,000	970,000	12/06/2016	0.10	11/17/2016	12/08/2016	01/05/2017
Derivative contracts	136,000	120,000	03/07/2017	0.10	02/02/2017	03/09/2017	03/30/2017
Intangible assets	413,000	426,000	06/05/2017	0.13	05/17/2017	06/07/2017	06/28/2017
Capital lease receivable	76,000	90,000	08/22/2017	0.13	08/03/2017	08/24/2017	09/14/2017
Other assets	161,000	138,000	12/06/2017	0.13	11/16/2017	12/07/2017	01/04/2018
Total assets	25,110,000	23,286,000					
Accounts payable	1,320,000	1,178,000					
Profitsharing & savings plans	579,000	645,000					
Accrued aircraft & other lease related obligations	40,000	55,000					
Accrued permanently grounded aircraft liability	34,000	...					
Accrued vacation pay	365,000	355,000					
Accrued union bonuses	83,000	188,000					
Accrued health	100,000	96,000					
Accrued derivative contracts	1,000	158,000					
Accrued workers compensation	172,000	183,000					
Accrued property & income taxes	57,000	68,000					
Other accrued expenses	346,000	237,000					
Air traffic liability	3,460,000	3,115,000					
Current maturities of long-term debt	348,000	566,000					
Total current liabilities	6,905,000	6,844,000					
French credit agreements	1,000	14,000					
Notes	1,691,000	1,394,000					
Aircraft notes payable	158,000	214,000					
Term loan agreement	537,000	653,000					
Pass through certificates	294,000	324,000					
Debentures	127,000	130,000					
Capital leases	885,000	681,000					
Less current maturities	348,000	566,000					
Less: debt discount & issuance costs	(25,000)	(23,000)					
Long-term debt less current maturities	3,320,000	2,821,000					
Deferred income taxes	2,358,000	3,374,000					
Construction obligation	1,390,000	1,078,000					
Postretirement obligation	275,000	256,000					
Non-current lease-related obligations	85,000	125,000					
Permanently grounded aircraft liability	13,000	...					
Other deferred compensation	237,000	204,000					
Derivative contracts	21,000	35,000					
Other long-term liabilities	76,000	108,000					
Common stock	808,000	808,000					
Capital in excess of par value	1,451,000	1,410,000					
Retained earnings	14,621,000	11,418,000					
Fuel derivatives	3,000	(499,000)					
Interest rate derivatives	(7,000)	(18,000)					
Defined benefit plan items	(9,000)	(14,000)					
Other accumulated other comprehensive income	33,000	20,000					
Deferred tax impact	(8,000)	188,000					
Accumulated other comprehensive income (loss)	12,000	(323,000)					
Less treasury stock, at cost	6,462,000	4,872,000					
Total stockholders' equity	10,430,000	8,441,000					

Annual Dividends:**1. Southwest Airlines Co common.**

2015	0.27	2016	0.35	2017	0.45
2018	0.13				

□ Reclassified to conform with 2017 presentation

Recent Dividends:**1. Southwest Airlines Co common.**

ExDate	Amt	Declared	Record	Payable
12/09/2014	0.06	11/20/2014	12/11/2014	01/02/2015
03/03/2015	0.06	01/29/2015	03/05/2015	03/26/2015
06/01/2015	0.08	05/13/2015	06/03/2015	06/24/2015
08/18/2015	0.08	07/30/2015	08/20/2015	09/10/2015
12/08/2015	0.08	11/20/2015	12/10/2015	01/07/2016
03/01/2016	0.08	01/28/2016	03/03/2016	03/24/2016
06/06/2016	0.10	05/18/2016	06/08/2016	06/29/2016
08/16/2016	0.10	07/28/2016	08/18/2016	09/08/2016

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